# Membership Services Division

Ray Mitchum, Vice-Chair 2016-17

#### **Ambassadors**

Dustin Beavers, Grace Handler, Wes Jensen, Ron Johnson, Kinnie Reina, Claire Robbins, and Paul Smith. Captains 2016-2017

Ambassadors are the public relations arm of the Chamber, providing ribbon cutting, grand opening and groundbreaking services for members. Ambassadors benefit by being on the inside track of new developments, meeting new business owners and helping the Chamber support its members. If your job includes being active in the community and making frequent contact with prospective customers, you should be an ambassador.

#### Past Presidents & Chairs

Rusty Rust, Scarlett Sloane Co-chairs 2016-17

Arrange an annual breakfast with past Presidents and Chairs of the Chamber, to bring them up to speed on current Chamber activities and solicit their input and support.

# Fourth Friday Luncheon

Adam Peck, Chair 2016-17

This monthly membership meeting informs the business community of issues that are vital to their success. It is also an excellent venue to make and renew contacts with other business people. Every member is entered in a cash drawing that can reach as high as \$250. Each attendee is eligible for a \$50 cash prize.

• Volunteers secure speakers and sponsors for the luncheon, coordinate door prizes for luncheon, assist with agenda and execution of the meeting

#### Alive After Five

This business after hours mixer brings up to 150 business people together at a Chamber member's location, spotlighting that business. Attendees exchange information, distribute business cards and enjoy fellowship and forming new relationships. Members are eligible to win door prizes, including cash jackpots that go as high as \$1000. Admission is free to members and their guests.

# Operation Thank You

Grace Handler, Chair 2016-17

Volunteers have a quick one-one one visit with members, deliver the new map and membership directory, and thank members for their continued support.

# Business Development Division

Grady Cashion, Vice-Chair 2016-17

## Small Business Development

Grady Cashion, Chair 2016-17

This committee develops and produces a series of seminars to help entrepreneurs and established businesses be more successful. These programs have included Customer Service, Business Boot Camp, Effective Teamwork, and a QuickBooks series.

- Future ideas
  - o Schedule and organize an annual "Business Expo"
  - o Spotlight a Small Business of the Month

## Agribusiness Committee

Angela Shannon, Chair 2016-17

- Develops a program to support and develop the agricultural business represented in Nacogdoches County
- Assists in the public education of the importance of the agribusiness industry
- Coordinate the efforts to hold the annual Ag Appreciation and Awards Banquet
- Assist with annual Ag Tour of the county
- Meets several times a year, especially in the months preceding the April banquet.

#### Chairman's Circle

Grace Handler and Sue Jamison, Co-Chair 2016-17

#### **Purpose:**

- Personal communication between Chamber leader and members. Members are allowed to express concerns, questions and compliments. Members are thanked for Chamber membership and informed of Chamber news and upcoming events.
- Members are reminded of Chamber membership value and more likely to rejoin.
- Leaders visit or call all Chamber members within 12 months.

**Description:** Each committee member agrees to make assigned visits, in person, each month to Chamber members. Additional visits may be assigned for contact by phone. The visit or phone call will be scheduled at least 60 days prior to the member's renewal.

# Shop Nac First

• Cooperative effort with City and NEDCO to encourage businesses and individuals to buy local. Works with local media and online to bring messages to public.

# Community Development Division

Ted Smith, Vice-Chair 2016-17

#### **Education Committee**

Dr. Judy Abbott, Chair 2016-17

Leads an extensive effort to improve educational standards, teacher morale and academic climate of our community. Projects include Leaders of Tomorrow (LOT) crew, Great Expectations and NOBLE Scholars Banquet. Committee meets monthly.

#### SFA-Chamber Connection

Scott Waller 2016-17

- Spirit Flags subscriptions
- Develops contacts at SFASU that can be a resource for the business community.
- Lead Chamber efforts in helping SFA recruit students.
- Assist SFA in reaching business community to promote the university.
- Assist businesses in reaching students and parents as potential customers.
- Involved with special programs such as Business-Student Summit, Transfer Student and Freshmen Orientation sessions.

#### Leadership Nacogdoches

Paul Smith, Charlotte Ashcraft, Co-chairs 2016-17

- The nine month Leadership Nacogdoches training program develops new leaders in our community
- Actively recruits students from the business community of Nacogdoches County
- Participants learn about their personal strengths and valuable skills about group dynamics.

#### **Government Affairs Committee**

Donna Finley, Chair 2016-17

- Develops a legislative program to monitor state, local and federal issues that are important to Chamber members and the community
- Arranges and hosts annual Nacogdoches/SFA Day in Austin, with partners
- Hosts local candidates forums
- Arranges and hosts the Lone Star Legislative Summit
- Communicate through the Board of Directors with elected and appointed officials the Chamber's position on issues of immediate and future concern.

#### Retirement Marketing and Recruitment Committee

- Assists in marketing Nacogdoches as a premier retirement community
- Coordinates with regional efforts
- Every five years works with staff on recertification with state

#### Nac Fast Track

An e-mail committee that assists "trailing spouses and significant others" in finding employment. Mainly staff driven and jobs boards.

# Special Projects and Fundraisers

Claire Robbins, Vice-Chair 2016-17

# Texas Blueberry Festival

Grace Handler, Chair 2016-17

Celebrates Nacogdoches County's status as the number-one producer of blueberries in Texas. Provides a family-friendly event for 19,000-plus attendees with free activities, music, and scrumptious food. More than 100 arts, crafts and food vendors set up in downtown Nacogdoches on the second weekend in June. Helps raise funds for Chamber programs such as newcomer information, education and small business development.

#### • Many volunteer opportunities for leaders and followers!

## Blueberry Golf Bash

Trish Holt, Ben Wright, Co-chairs 2016-17

Forty-plus teams of golfers share a day of exercise and business networking, and help raise funds for the Chamber. Held at the Piney Woods Country Club.

# City and County Map

The Chamber works with publishers to produce a high-quality map that also raises funds for other Chamber projects. The maps are primary products to help inform newcomers and residents about this community.

# Membership Directory / Newcomers Guide

This guide not only tells the Nacogdoches story to future citizens, it lists every business, organization and individual who are members of the Chamber. The Guide sells Nacogdoches and helps fund Chamber operations.

#### www.nacogdoches.org

The Chamber's website is revamped annually and now includes an interactive community calendar, improved membership listings with member photos and graphics, and the ability for members to sponsor pages with links to their own sites. Staff post documents for easy downloading by members and the general public.

#### **East Texas Online Auction**

Our annual online auction starts mid April and runs until mid May. With packages from Nacogdoches and around the state this auction has something for everyone. Donations are accepted beginning in February of each year.

# Total Resource Campaign - Sponsorship and Membership Sales

Gary Stokes, Chair 2016

Volunteers and staff visit with businesses, telling them the benefits of sponsoring events and being a Chamber member, follow-up with applications and mentor new members their first year.